

НУРТАС ОЙЛ ГРУПП, ТОО
Г.АЛМАТЫ, МЕДЕУСКИЙ РАЙОН,
Проспект Абая, дом 17.
БИН: 190640011182



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Ref No: NOG744536KZ
Issued Date: 05/03/2024
To: Buyer/Buyer Mandate

SOFT CORPORATE OFFER

Our commodity prices are slightly negotiable. we are open to negotiation with all our valued clients to offer them a better price while continuing to maintain the quality of our products. Please feel free to contact us if you have any questions, concerns or if you are interested in negotiations. Our team is always ready to assist you.

ORIGIN: KAZAKHSTAN
INCOTERMS: FOB / TTO/ CIF
LOADING PORT: TBA
DESTINATION PORT: BUYER'S DESIRED PORT
PAYMENT TERMS: T/T WIRE TRANSFER & MT103
INSPECTION: SGS INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT
VALUE COMMISSION: EQUAL SHARE BETWEEN SELLER'S SIDE AND BUYER'S SIDE.

List Of Products Availability:

DIESEL GAS D2 OIL

Minimum Quantity: 10,000 metric tons per month
Maximum Quantity: 500,000 metric tons per month
CIF Price Gross: \$ 620.00 per metric ton/ cif price Net: \$ 600.00 per metric ton
Fob Price Gross: \$ 600.00 per metric ton/ fob price
Net: \$580.00 per metric ton
Commission: \$10 / \$10

AUTOMOTIVE GAS OIL – AGO OIL – AGO

Minimum Quantity: 25,000 metric tons per month
Maximum Quantity: 300,000 metric tons per month
CIF Price Gross: \$ 590.00 per metric ton / cif price Net: \$ 580.00 per metric ton
Fob Price Gross: \$ 580.00 per metric ton / fob price Net: \$ 570.00 per metric ton
Commission: \$10 / \$10

MAZUT M100

Quantity: 10,000 metric tons per month
Maximum Quantity: 500,000 metric tons per month
CIF Price Gross: \$ 380.00 per metric ton /cif price Net: \$ 360.00 per metric ton
Fob Price Gross: \$ 370.00 per metric ton/ fob price Net: \$ 350.00 per metric ton
Commission: \$10 / \$10

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 barrels per month
Maximum Quantity: 5,000,000 barrels per month
CIF Price Gross: \$ 85.00 per barrel/ cif price Net: \$ 81.00 per barrel
Fob Price Gross: \$ 80.00 per barrel / fob price Net: \$ 76.00 per barrel
Commission: \$2 / \$2

VIRGIN FUEL OIL D6

Minimum Quantity: 50,000,000 gallons per month
Maximum Quantity: 800,000,000 gallons per month
CIF Price Gross: \$ 1.00 per gallon /cif price Net: \$ 0.98 per gallon
Fob Price Gross: \$ 0.74 per gallon /fob price Net: \$0.72 per gallon
Commission: \$0.01 / \$0.01

JET A1 FUEL

Minimum Quantity: 500,000 barrels per month
Maximum Quantity: 5,000,000 barrels per month
CIF Price Gross: \$ 85.00 per barrel / cif price Net: \$81.00 per barrel
Fob Price Gross: \$ 80.00 per barrels /fob price net \$76.00 per barrel
Commission: \$2 / \$2

LIQUIDIFIED PETROLEUM GAS. (LGP)

Minimum Quantity: 10,000 metric tons per month
Maximum Quantity: 1,000,000 metric ton per month
CIF Price Gross: \$ 590.00 per metric ton/ cif price Net: \$ 580.00 per metric ton
Fob Price Gross: \$ 540.00 per metric ton /fob price Net: \$ 530.00 per metric ton
Commission: \$10 / \$10

ULSD -EN590 10PPM

Minimum Quantity: 25,000 metric tons per month
Maximum Quantity: 300,000 metric tons per month
CIF Price Gross: \$ 590.00 per metric ton / cif price Net: \$ 580.00 per metric ton
Fob Price Gross: \$ 580.00 per metric ton / fob price Net: \$ 570.00 per metric ton
Commission: \$10 / \$10

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL 50 PPM

Minimum Quantity: 25,000 metric tons per month
Maximum Quantity: 300,000 metric tons per month
CIF Price Gross: \$620.00 per metric ton / cif price Net: \$ 600.00 per metric ton
Fob Price Gross: \$600.00 per metric ton / fob price Net: \$ 580.00 per metric ton
Commission: \$10 / \$10

PETROLEUM COKE

Minimum Quantity: 50,000 metric ton per month
Maximum Quantity: 400,000 metric ton per month
CIF Price Gross: \$ 290.00 per metric ton / Cif price net \$280.00 per metric ton
Commission: \$10 / \$10

LIQUEFIED NATURAL GAS (LNG)

Minimum Quantity: 100,000 metric tons per month
Maximum Quantity: 400,000 metric tons per month
CIF Price Gross: \$ 420.00 per metric ton/ cif piece Net: \$ 410.00 per metric ton
Fob Price Gross: \$ 410.00 per metric ton / fob price Net: \$ 400.00 per metric ton
Commission: \$10 / \$10

FUEL OIL CST-180

Minimum Quantity: 10,000 metric tons per month
Maximum Quantity: 500,000 metric tons per month
CIF Price Gross: \$ 390.00 per metric ton / Cif price net \$ 380.00 per metric ton
Fob Price Gross: \$ 360.00 per metric ton / Fob price Net: \$ 350.00 per metric ton
Commission: \$5 / \$5

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 10,000 metric tons per month
Maximum Quantity: 50,000 metric ton month
CIF Price Gross: \$340.00 per metric ton/cif price net \$ 330.00 per metric ton
Commission: \$10 / \$10

SULPHUR GRANULAR

Minimum Quantity: 50,000 metric tons per month
Maximum Quantity: 500,000 metric tons per month
CIF Price Gross: \$300 per metric ton /cif price net \$290.00 per metric ton
Commission: \$10 / \$10

PETROLEUM COKE

Minimum Quantity: 50,000 metric ton per month Maximum Quantity: 400,000 metric ton per month
CIF Price Gross: \$ 290.00 per metric ton / Cif price net \$280.00 per metric ton
Commission: \$10 / \$10

LIGHT CYCLE OIL

Minimum Quantity: 50,000 metric ton per month
Maximum Quantity: 400,000 metric ton per month
CIF Price Gross: \$540.00 per metric ton /cif price Net: \$530.00 per metric ton
Fob Price Gross: \$510.00 per metric ton / fob price Net: \$500.00 per metric ton
Commission: \$10 / \$10

Other products

Bitumen grade 60/70 and 80/100:
CIF Price Gross: \$450 per metric ton /cif price Net: \$440 per metric ton
Commission: \$5 / \$5

GASOLINE 89 OCTANES

CIF Price Gross: \$ 540.00 per metric ton / cif price Net: \$530.00 per metric ton
Fob Price Gross: \$ 500.00 per metric ton /fob price Net: \$ 490.00 per metric ton
Commission: \$5 / \$5

BASE OIL

CIF Price Gross: \$440 per metric ton / cif price Net: \$430 per metric ton
Fob Price Gross: \$400 per metric ton /fob price Net: \$390 per metric ton
Commission: \$5 / \$5

TERMS AND CONDITIONS:

TENGIZ FREE ON-BOARD PROCEDURE FOR TANK TO TANK

1. Buyer issues ICPO together with tank storage agreement (TSA) upon acceptance of seller offers.
2. Seller issues commercial invoice (CI) for the available quantities on the ground to be sold to the buyer.
3. Buyer signs and then return the commercial invoice with NCNDA/IMFPA signed by all buyer groups with commission structures.
4. Seller issues the below list of PPOP (PARTIAL PROOF OF PRODUCT) documents to buyers Unconditional Dip test Authorization (DTA) (Validity of 5 days after issuance) Injection Programming Agreement (IPA)
5. Buyer upon receipt of the PPOP documents and returning a signed copy of the documents, the Seller issues below Original Proof of Product (POP) for the buyer's verification of the product in the seller's tank:

24 hrs old Fresh uncut SGS Report Injection report
Reservoir storage receipt with GPS Coordinates Authorization to verify (ATV)

6. Buyer upon verification and confirmation of the product in the seller's tank, buyer orders SGS to conduct the dip test in the seller reservoir on buyer expenses. (All expenses during the dip test are borne by the buyer/buying company). Buyer issues to seller the TANK STORAGE RECEIPT(TSR) of 5 days max. with NOR (NOTICE OF READINESS) from their assigned storage company to commence Injection.
7. Upon successful Dip Test, seller commences injection immediately into buyer tank and issues buyer title of ownership certificate to be followed by all export documentation.
8. Buyer makes payment by MT 103 or TT Wire transfer for the total product and lifts the product and seller pays all intermediaries involved in the transaction.

TRANSACTION PROCEDURE FOR TANK TAKE OVER (TTO)

1. Buyer issues Purchase Order upon receipt and acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract with Commercial Invoice for buyer's review and signing.
3. Seller issues the Proof of Product documents in buyer company's name as listed below.
 - a. Certificate of Origin.
 - b. Product quality passport
 - c. Commitment to Supply.
 - d. Bill of Lading.
 - e. Certificate of Quality
 - f. Certificate of Quantity
 - g. Time Sheet/Statement of Facts
 - h. Master's Receipt for Samples
 - i. Master's Receipt for Documents for Receiver and Own Use
 - j. Ullage Report
 - k. Ship's Tank Dry/Cleanliness Certificate
 - l. Cargo Manifest
 - m. Notice of Readiness
 - n. Vessel Q88.
4. Upon receipt of the POP documents, the buyer provides their shipping agent contact information for the ship owner to open communication, issue a Notice of Readiness (NOR) and Power of Attorney to buyer's shipping agent entrusting them to perform all needed shipping agency and freight forwarding services in the discharge port.
5. The buyer pays 1% Total shipment value for HSS (High Sea Sales) Charges to allow the seller to finalize all rerouting charges with their shipping company before the tanker gets redirected to the new buyer's discharge port.
6. Seller and Buyer signs the title transfer affidavit, and the title ownership certificate are issued in the buyer's company name. (Seller will bear all Expenses)

7. vessel master sends the complete set of maritime and shipping documents to enable the buyer shipping agent file for maritime report and make all preparation to receive the vessel tanker at the destination port terminal. (Only Applicable to Chinese Customers)
8. Upon arrival of the vessel tanker at the destination port and completion of CIQ Inspection, buyer pays for full cargo value via MT103/TT Wire within 48Hours.
9. Seller pays the intermediaries by IMFPA involved within 72 hours after receipt of payment of the product from the buyer bank.

TANK TO VESSEL (FOB)

1. Buyer issues ICPO / BCL and Company Registration Certificate to Seller.
2. Seller issues CI to Buyer for the available Quantity. Buyer signs and returns the CI to Seller. All parties sign the NCNDA/IMFPA. Buyer pays commission to the Buyer side and Seller pays commission to the Seller side.
3. Seller sends the following Partial POP documents to Buyer:
 - I. Original Barcoded Tank Storage Receipt
 - II. Company certificate of Incorporation
 - III. Certificate of Quantity and Quality
 - IV. Statement of Product Availability.
 - V. Authorization to Verify (ATV) VI. Certificate of Origin.
4. Seller's Issues the TITLE TRANSFER AFFIDAVIT warranty of product title.
5. Upon receipt of the sealed TITLE TRANSFER AFFIDAVIT, Buyer extends the Seller's Tank for four (4) days to cover the period for the Dip Test by Buyer's SGS Inspection Team. Further, the Buyer releases the CPA/Q88 to the Seller.
6. Upon receipt of the validated TSR and copies of the buyer's vessel information which must include the Vessel Questionnaire Q88 AND Port Clearance, the Seller releases the DTA. After the successful Dip Test in the Seller's Tank, the Buyer makes 100% payment via TT/MT103 for the total product value to the Seller and the Seller transfers the Title Ownership to the Buyer.
7. Vessel loading of the liftable product Quantity commences.

8. Seller and Buyer pay commission to all intermediaries involved in the transaction within 48 hours.
9. Seller submits the draft SPA to Buyer for R & E monthly deliveries.
10. Buyer reviews and signs the SPA and issues SBLC or IRDLC for the length of the contract or each lift per schedule. Buyer pays by MT103/TT after the Dip Test on each month's delivery. The subsequent deliveries will commence according to the terms and conditions of the contract. Seller and Buyer pay commissions to all intermediaries as per IMFPA/NCNDA within 48 hours after receiving payment from Buyer.

TENGIZ COST INSURANCE FREIGHT (CIF) PROCEDURE

1. The buyer issues official ICPO with banking details and company registration certificate.
2. The seller issues draft sales and purchase agreement to buyer. The buyer returns signed contract to seller with guaranteed letter and proof of funds to fulfil the contractual agreement.
3. The seller issues the below Partial POP documents.
 - Refinery Commitment to Supply.
 - Certificate of Origin.
 - Seller Certificate of Incorporation.
 - Quality and Quantity Report (Product Passport).
 - Statement of Product Availability.
 - 1% Proforma Invoice.
4. The buyer deposit 1% of total first shipment value to seller nominated bank via TT Wire.
5. Within 48 hours of receiving confirmation of the 1% guarantee deposit, the seller and buyer sign the title transfer affidavit, and the title ownership certificate is issued in the buyer's company name.
6. The seller charters a vessel from a shipping company at its own expense. The charter party agreement is executed, and the buyer receives notice of the consignment delivery schedule along with the nominated vessel data.
7. The seller will release full POP document and 2% PB to buyer's bank.
 - Ship Certificates.
 - Cargo Declaration.
 - Fresh Q&Q Report.
 - Charter Party Agreement.
 - Ownership Certificate.

- Title Transfer Affidavit.
- Product Allocation Certificate.
- Ullage Report.
- Notice of Readiness.
- Customs Declaration Certificate.
- Bill of lading.
- Vessel Q88.

8. The cargo is insured, and shipment commences as per contract schedule. All Parties involved sign NCNDA/IMFPA.

9. Prior to arrival of the vessel to the destination port, the seller issue ATB (Authorization to Board) and DTA (Dip Test Authorization) to enable the buyer board the vessel and perform the CIQ Inspection.

10. Upon arrival of the vessel at the destination port and completion of CIQ Inspection, buyer pays the remainder 99% of the total product value via MT103/TT Wire within 48Hours.

11. The seller pays all intermediaries involved within 72 hours after receipt of payment of the product from the buyer.



Sign:

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